## **IT'S** BY DAVID POSTILL TIME **TO LEA** WITH DECENCY

Today's leaders require what Boulding refers to as the "triple threat leadership". Three common factors define triple threat leaders:

# (IQ)+(EQ)+(DQ)

Intelligence (IQ) + Emotional Intelligence (EQ) + Decency Quotient (DQ).

More specifically,



Refers to intellectual horsepower. We all know that businesses need competent leaders, who understand what it takes to lead a successful company today.

Refers to being aware of both our own and others' emotions. Using EQ, a leader can understand how people are feeling and make a decision based on that information. However, EQ doesn't mean a leader's actions take into account what is best for others.



Indicates that a leader has the genuine desire to do the right thing for others. According to Boulding, "DQ is evident in a manager's daily interactions

with others, as well as in setting goals for the company that meet fiscal objectives and improve lives".

According to Boulding, DQ has four leadership components:



#### SOURCES:

### https://www.fuqua.duke.edu/duke-fuqua-insights/dean-bill-boulding-decency-isn%E2%80%99t-soft

#### https://www.dukece.com/insights/why-decency-in-leadership-is-a-competitive-advantage/

